

# Elevate performance organization-wide

When coaching is a vital part of your culture, it strengthens trust across the organization and leads to measurable improvements in employee engagement, retention and productivity.

**Integrity Coaching®** equips your leaders with the SKILLS to coach with integrity while adapting to different situations and different styles, and the MINDSET to make coaching a natural, consistent habit. Equip your people to elevate performance across the entire organization.

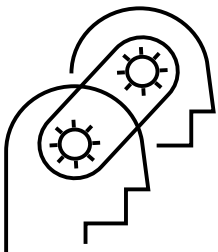


## COACHES

- **View** the development of people as their most important responsibility
- **Take** responsibility and make time for coaching.
- **See** and develop the full potential in their people.
- **Ask** questions to understand.
- **Reinforce** training to embed behaviors.

## COACHEES

- **Build** confidence to solve problems on their own.
- **Show** up every day with greater purpose.
- **Push** beyond self-limiting beliefs.
- **Set** clear goals and hold themselves accountable to them.
- **Achieve** more, remain satisfied and stay loyal longer



These same benefits translate across all functions, proving that organizations with strong coaching cultures have a distinct advantage over their competitors. Their people are challenged and willing to try new things. They have the confidence and support to step up to higher levels of performance. And they're motivated to bring their best to work every day.

## MAXIMIZE THE POTENTIAL IN YOUR PEOPLE

Integrity Coaching® enables managers to rise up and lead to maximize the potential of every member of your team. Your employees will see more in themselves, and your senior leaders will recast what they believe their roles to be, delegating more and freeing up time for strategic priorities.

Integrity Coaching® will change mindsets in your organization and instill new leadership behaviors, grounded in the belief that a leader's first priority is to coach the next tier of leadership, engage people in the mission, build the confidence and commitment to strive for more, and create sustained learning cultures.

*"When we were introduced to Integrity Coaching® it was clear that our people and our business would benefit if we could integrate 'coaching' into our culture. The decision to work with Integrity was easy because they provide leadership development that matches our culture and our needs."*

*- AUP, major U.S. rental car company*

## BLENDED LEARNING FOR SUSTAINED RESULTS

Our blended learning program takes core concepts of Integrity Coaching® and, through a dynamic, interactive, engaging and self-paced setting, sets managers up for success through a series of videos, activities, quizzes and online interaction with colleagues.



*Rise up, lead.*

**A few examples of the impact Integrity Coaching® delivers for our clients:**



Management scores moved **from worst to first** on employee engagement surveys.

Created competitive advantages with **outstanding improvements** in Product Life-Cycle Management.

Enjoyed **record-setting growth** while **improving** sales person engagement.

Increased Net Promoter Scores (NPS) **from low 60's to high 80's** in less than one year.

**INTEGRITY**  
*Solutions*

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